

# Special Products

## Single Buyer Cover

### About Atradius

For nearly 100 years, Atradius has been supporting businesses by providing innovative and effective protection for domestic and international trade.

From this leading position, we have pioneered many aspects of credit insurance that are now regarded as integral to effective credit sales transactions. Our continuing innovations are helping to ensure that businesses are protected against the risk of non-payment as well as supporting their access to finance.

With 160 offices across 50 countries and access to information on more than 200 million companies worldwide, Atradius understands business and trade, together with the global risks.

Our Special Products are yet another Atradius innovation and provide protections tailor-made to specific risks. This information sheet is one of a series that helps explain the key benefits from our range of trade credit and political risks insurance.

#### Special Products:

- Single Contract Cover
- **Single Buyer Cover**
- Advance Payment and Supplier Funding Cover
- Non-Cancellable Credit Limit Cover
- Investment and Overseas Assets Cover
- Excess of Loss Cover



## Single Buyer Cover

Many businesses have key strategic clients. From a risk management perspective your most important relationships can be exactly those that leave you most exposed.

Our Single Buyer cover provides you with a highly flexible way to purchase protection against risks on a specific client.

We will assess the risks and price the cover based on the financial and geopolitical specifications of this client. We will include cover for the political risk of the buyer's country if that is needed.



We will tailor the terms to your precise requirements depending on how much risk you want to cover. If required, this can also include your production costs prior to shipment, which you may lose if your buyer becomes insolvent.

Cover can also be offered as a Single Buyer policy to complement one of our whole turnover products. It can be provided on an individual name or on a selected numbers of buyers.

Using our extensive business information database and skilled underwriting teams we can provide accurate and rapid risk assessments of both public and private buyers worldwide.

### Key features:

- Available for revolving business with a single customer
- Non-Cancellable limits
- Production costs can be covered as well as invoiced amounts
- Up to 90% indemnification for private buyers, 95% for public buyers
- Can be combined with an existing Atradius policy
- Political risk can be covered

### Primary benefits:

- Provides your business with flexible protection on key risks
- No need to buy cover for all your receivables
- The policy is tailored to suit the specific need of your business when dealing with an individual buyer
- The price reflects the individual risk quality and risk sharing
- Can be integrated with other Atradius cover

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